



PUBLIC WORKS

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MEMORANDUM

To: Carie Anne Ergo, Village Administrator
From: Ross Hitchcock, Director of Public Works *RH*
Date: April 9, 2019
Subject: 2019/20 Bulk Rock Salt Award

Introduction

Once again the Village is participating with DuPage County's Bulk Rock Salt bidding process.

Discussion

DuPage County opened bids on April 4, 2019. They had three qualified bidders participate. The low bidder was Compass Materials America Inc. with the amount \$82.96 per ton. The County's total bid is based on over 91,000 tons of salt delivered. Last year's price per ton was \$67.15.

We use an average of 1200 tons per season. We are required to take 80% and are allowed to receive 130% at this price. If we require full

Staff Recommendation

I recommend this item be forwarded to the Committee of the Whole meeting April 16, 2019 for consideration and approval.

After Action Steps

Attachments

DuPage County's bid tabulation sheet
Resolution #



THE COUNTY OF DUPAGE
FINANCE - PROCUREMENT

BID #19-048-DOT - BULK ROCK SALT
BID TABULATION

	Standard Delivery Qty	√ COMPASS MINERALS AMERICA INC.		DETROIT SALT COMPANY		MORTON SALT, INC.	
		Unit Price per Ton	Extended Total	Unit Price per Ton	Extended Total	Unit Price per Ton	Extended Total
Group 1 - DuPage County Standard Delivery	20,000	\$ 82.96	\$ 1,659,200.00	\$ 83.32	\$ 1,666,400.00	\$ 95.15	\$ 1,903,000.00
Unit Cost per Ton 130% -150% of Projected Usage		\$ 102.96		\$ 91.32		No Bid	
TOTAL GROUP 1			\$ 1,659,200.00		\$ 1,666,400.00		\$ 1,903,000.00
Group 2A - Townships/Municipalities Early Delivery	11,700	\$ 82.96	\$ 970,632.00	\$ 80.37	\$ 940,329.00	\$ 99.15	\$ 1,160,055.00
Group 2B - Townships/Municipalities Standard Delivery	60,820	\$ 82.96	\$ 5,045,627.20	\$ 90.03	\$ 5,475,624.60	\$ 95.15	\$ 5,787,023.00
Unit Cost per Ton 130% -150% of Projected Usage		\$ 102.96		\$ 98.08		No Bid	
TOTAL GROUP 2		\$	6,016,259.20	\$	6,415,953.60	\$	6,947,078.00

NOTE:
 1) For both Group 1 – DuPage County and Group 2 – Townships/Municipalities, the minimum contract commitment is eighty percent (80%) of the standard delivery quantity.
 2) Cargill submitted a No Bid.

Invitations Sent	12
Potential Bidders Requesting Bid Documents	12
Total Bid Responses Received	3
Bid Opening Attended	DT, JEM

RESOLUTION NO. 1118-19

A RESOLUTION AUTHORIZING THE VILLAGE'S PARTICIPATION IN THE DUPAGE COUNTY BULK ROCK SALT PROCUREMENT PROCESS

WHEREAS, the Village of Itasca purchases rock salt annually in preparation for the winter; and,

WHEREAS, the County of DuPage allows units of local government to participate in the County's salt procurement process in order to secure the lowest possible price per ton on rock salt; and,

WHEREAS, the Village of Itasca has participated in the DuPage County rock salt procurement process in the past; and,

WHEREAS, the Village believes that participation in the DuPage County rock salt procurement program provides a lower price per ton for rock salt than the Village is able to negotiate on its own.

NOW, THEREFORE, BE IT RESOLVED by the Village President and the Board of Trustees of the Village of Itasca, DuPage County, Illinois, as follows:

SECTION ONE: The Corporate authorities of the Village of Itasca hereby approve the Village's participation with the DuPage County bulk rock salt procurement process.

SECTION TWO: DuPage County opened bids on April 4, 2019, and the Village is able to participate in the low bid with an amount of \$82.96 per ton. The County's bid tabulation sheet and terms of participation are attached as Exhibit A.

SECTION THREE: The Public Works Director, or his designee, is hereby authorized to sign and execute all documents related to the Village's participation with the DuPage County bulk rock salt program.

SECTION FOUR: SEVERABILITY. If any section, paragraph, or provision of this Resolution shall be held to be invalid or unenforceable for any reason, the invalidity or unenforceability of such section, paragraph, or provision shall not affect any of the remaining provisions of this Resolution.

SECTION FIVE: REPEAL OF PRIOR RESOLUTIONS. All prior Resolutions and Ordinances in conflict or inconsistent herewith are hereby expressly repealed only to the extent of such conflict or inconsistency.

SECTION SIX: EFFECTIVE DATE. This Resolution shall be in effect immediately from and after its passage and approval.

AYES: _____

NAYES: _____

ABSENT: _____

ABSTAIN: _____

APPROVED and ADOPTED by the Village President and Board of Trustees of the Village of Itasca this _____ day of May, 2019.

APPROVED:

Village President Jeffery J. Pruyn

ATTEST:

Village Clerk Jody Conidi