



Village of Itasca

550 W. Irving Park Rd.

Itasca, IL 60143

630.773-0835 • www.itasca.com

MEMORANDUM

TO: Village Board
FROM: Dan Corcoran, IT Director, Village of Itasca
DATE: March 15, 2019
SUBJECT: Proposal to Change Fiber Internet Connection Vendor

Introduction

The contract with the Village current fiber connection vendor, Vinakom, has expired. The IT Department was tasked with reviewing our pricing and service.

Discussion

The Village currently pays \$1,081 a month for 100mbs fiber internet connection at the Village Hall and Police department. After obtaining several quotes it was determined, that AT&T offered the best price and service. The 3-year contract offers the Village 150mbs fiber for \$944 including equipment, which is new. This would save the village \$137 per month and give us a 50mbs faster connection, which would help now that we are going to O-365 for e-mail.

Fiscal Impact

This change would cost the village \$944 per month for 3-years a savings of \$137 per month.

Staff Recommendation

The IT Director recommends that the Village Board accept the proposal from AT&T at the Committee of the Whole on March 19, 2019 for consideration an approval.

After Action Steps

File Executed Contract with Deputy City Clerk – Administration

Fiber	Currently-	AT&T	First Comm	Century Link	Comcast
	<u>Vinakon</u>				
150 M Fiber	\$1,081	\$944	\$1,255	\$1,095	\$1,105
Managed Router	Include	Included	\$326	Included	\$150
Total Montly Cost	\$1,081	\$944	\$1,581	\$1,095	\$1,255



**AT&T DEDICATED INTERNET
PRICING SCHEDULE**

Customer	AT&T
Village of Itasca Street Address: 550 W IRVING PARK RD City: ITASCA State/Province: IL Zip Code: 60143-2018 Country: US	AT&T Corp.
Customer Contact (for Notices)	AT&T Contact (for Notices)
Name: Dan Corcoran Title: Other Street Address: 550 W IRVING PARK RD City: ITASCA State/Province: IL Zip Code: 60143-2018 Country: US Telephone: 6302285637 Fax: 6302285637 Email: dan@itasca.com	Name: JEFFERY MEYLOR Street Address: 316 W WASHINGTON AVE City: MADISON State/Province: WI Zip Code: 53703 Country: US Telephone: 6082522096 Fax: Email: jm5347@us.att.com Sales/Branch Manager: Leah Bromley SCVP Name: Jeff Quinn Sales Strata: Retail Sales Region: USA With a copy (for Notices) to: AT&T Corp. One AT&T Way Bedminster, NJ 07921-0752 ATTN: Master Agreement Support Team Email: mast@att.com
AT&T Solution Provider or Representative Information (if applicable) <input type="checkbox"/>	
Name: Company Name: Agent Street Address: City: State: Zip Code: Country: Telephone: Fax: Email: Agent Code:	

This Pricing Schedule is part of the Agreement between AT&T and Customer referenced above.

Customer (by its authorized representative)	AT&T (by its authorized representative)
By: _____	By: _____
Name: _____	Name: _____
Title: _____	Title: _____
Date: _____	Date: _____

*Signature Not Required on this Page - Refer to
Customer Signature Page Contract ID 7244489*

AT&T and Customer Confidential Information



AT&T DEDICATED INTERNET PRICING SCHEDULE

1. SERVICES

Service	Service Publication Location
AT&T Dedicated Internet(ADI)	http://serviceguidenew.att.com/sg_flashPlayerPage/MIS (see ADI Express)
AT&T Bandwidth Services	http://serviceguidenew.att.com/sg_flashPlayerPage/BWS
AT&T Cloud Web Security Service	http://serviceguidenew.att.com/sg_flashPlayerPage/cwss
AT&T Business Wi-Fi (fka AT&T Wi-Fi – Enterprise)	http://serviceguidenew.att.com/sg_flashPlayerPage/AWS
AT&T Distributed Denial of Service	http://serviceguidenew.att.com/sg_flashPlayerPage/SNG
AT&T Premises Based Firewall Service	http://serviceguidenew.att.com/sg_flashPlayerPage/MSS
AT&T Collaborate™	http://serviceguidenew.att.com/sg_flashPlayerPage/COLLAB

2. PRICING SCHEDULE TERM AND EFFECTIVE DATES

Pricing Schedule Term	36 months
Pricing Schedule Term Start Date	Effective Date of this Pricing Schedule
Effective Date of Rates and Discounts	Effective Date of this Pricing Schedule

3. MINIMUM PAYMENT PERIOD

Service Components	Percent of Monthly Service Fees Due Upon Termination Prior to Completion of Minimum Payment Period	Minimum Payment Period per Service Component
All Service Components	50%	Longer of 12 months or until the end of the Pricing Schedule Term
Per site†	\$250*	Longer of 12 Months or until the end of Pricing Schedule Term

†Applies to AT&T Collaborate only.

*This charge applies in lieu of the applicable percentage set forth for termination charges in the Master Agreement.

4. GRANDFATHERING AND WITHDRAWAL

Availability of Service Components is subject to grandfathering and withdrawal per the Service Guide.

5. RATES

Section I: AT&T Dedicated Internet

Table 1: ADI Self – Installation

Discount: 100%

ADI Speed	Undiscounted ADI	Undiscounted ADI w/ Managed Router	Undiscounted ADI w/ Virtual Router
Ethernet	\$1,500.00	\$1,500.00**	\$0.00

**Pricing available for ADI speeds of 100 Mbps and below and with electrical interfaces only

AT&T and Customer Confidential Information

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**AT&T DEDICATED INTERNET
PRICING SCHEDULE**

Table 2: On-Site Installation

Discount: 100%

ADI Speed	Undiscounted ADI w/ Managed Router Only
Ethernet	\$1,500.00

Table 3: Flat Rate and Flexible Bandwidth Billing Option – Ethernet (2 Mbps to 1 Gbps) - Group 1, 2, and 3

Available bandwidth levels are subject to qualification at time of each order and may vary for ADI ports/access ordered with or without the Network on Demand option.

Bandwidth	Discounted Ethernet Access Monthly Fee Group 1	Discounted Ethernet Access Monthly Fee Group 2	Discounted Ethernet Access Monthly Fee Group 3	Minimum Bandwidth Commitment		Undiscounted Incremental Usage Fee Per Mbps
				Undiscounted ADI w/ Customer Router Monthly Fee	Undiscounted ADI w/ AT&T Managed Router Monthly Fee	
2 Mbps	\$400.00	\$421.00	\$635.00	\$260.00	\$388.00	\$355.00
4 Mbps	\$400.00	\$421.00	\$635.00	\$262.00	\$390.00	\$325.00
5 Mbps	\$400.00	\$421.00	\$635.00	\$263.00	\$391.00	\$270.00
8 Mbps	\$400.00	\$421.00	\$635.00	\$266.00	\$394.00	\$235.00
10 Mbps	\$400.00	\$421.00	\$635.00	\$268.00	\$396.00	\$198.00
20 Mbps	\$420.00	\$449.00	\$758.00	\$449.00	\$577.00	\$144.25
50 Mbps	\$524.00	\$572.00	\$968.00	\$813.00	\$955.00	\$95.50
100 Mbps	\$604.00	\$651.00	\$1280.00	\$1,400.00	\$1,555.00	\$77.75
150 Mbps	\$610.00	\$677.00	\$1,412.00	\$1,800.00	\$1,965.00	\$65.50
250 Mbps	\$900.00	\$900.00	\$1,667.00	\$2,150.00	\$2,240.00	\$44.80
400 Mbps	\$1,100.00	\$1,100.00	\$2,201.00	\$2,700.00	\$3,380.00	\$42.25
500 Mbps	\$1,100.00	\$1,100.00	\$2,239.00	\$3,500.00	\$4,325.00	\$43.25
600 Mbps	\$1,100.00	\$1,100.00	\$2,807.00	\$4,096.00	\$4,840.00	\$40.33
1000 Mbps	\$1,300.00	\$1,300.00	\$3,184.00	\$4,505.00	\$5,620.00	\$28.10
Discount:				83%	83%	83%

Table 4: Flexible Bandwidth Billing Option – Ethernet (2 Gbps to 10 Gbps) – Group 1, 2, 3, and 4

Available bandwidth levels are subject to qualification at time of each order and may vary for ADI ports/access ordered with or without the ADI on Demand option.

Bandwidth	10 Gbps Discounted Ethernet Access Monthly Fee Group 1	10 Gbps Discounted Ethernet Access Monthly Fee Group 2	10 Gbps Discounted Ethernet Access Monthly Fee Group 3	10 Gbps Discounted Ethernet Access Monthly Fee Group 4	Minimum Bandwidth Commitment		Undiscounted Incremental Usage Fee Per Mbps
					Undiscounted ADI w/ Customer Router Monthly Fee	Undiscounted ADI w/ AT&T Managed Router Monthly Fee	
2 Gbps	\$4,000.00	\$6,397.00	\$10,151.44	NA	\$9,091.00	\$12,276.00	\$30.69
3 Gbps	\$4,000.00	\$6,397.00	\$10,151.44	NA	\$13,309.00	\$17,981.00	\$29.97
4 Gbps	\$4,000.00	\$6,397.00	\$10,151.44	NA	\$16,015.00	\$21,591.00	\$26.99
5 Gbps	\$4,000.00	\$6,397.00	\$10,151.44	NA	\$18,196.00	\$24,553.00	\$24.55

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**AT&T DEDICATED INTERNET
PRICING SCHEDULE**

Bandwidth	10 Gbps Discounted Ethernet Access Monthly Fee Group 1	10 Gbps Discounted Ethernet Access Monthly Fee Group 2	10 Gbps Discounted Ethernet Access Monthly Fee Group 3	10 Gbps Discounted Ethernet Access Monthly Fee Group 4	Minimum Bandwidth Commitment		Undiscounted Incremental Usage Fee Per Mbps
					Undiscounted ADI w/ Customer Router Monthly Fee	Undiscounted ADI w/ AT&T Managed Router Monthly Fee	
6 Gbps	\$4,000.00	\$6,397.00	\$10,151.44	NA	\$21,309.00	\$28,768.00	\$23.97
7 Gbps	\$4,000.00	\$6,397.00	\$10,151.44	NA	\$24,218.00	\$32,727.00	\$23.38
8 Gbps	\$4,000.00	\$6,397.00	\$10,151.44	NA	\$26,953.00	\$36,387.00	\$22.74
9 Gbps	\$4,000.00	\$6,397.00	\$10,151.44	NA	\$28,931.00	\$39,069.00	\$21.71
10 Gbps	\$4,000.00	\$6,397.00	\$10,151.44	NA	\$30,909.00	\$41,716.00	\$20.86
Discount:					83%	83%	83%

Table 5: Flat Rate and Flexible Bandwidth Billing Option – Ethernet (20 Gbps to 100 Gbps) – Group 1 and 4

Available bandwidth levels are subject to qualification at time of each order and may vary for ADI ports/access ordered with or without the ADI on Demand option.

Bandwidth	Ethernet Access Speed	Discounted Ethernet Access Monthly Fee Group 1	Discounted Ethernet Access Monthly Fee Group 4	Minimum Bandwidth Commitment		Undiscounted Incremental Usage Fee Per Mbps
				Undiscounted ADI w/ Customer Router Monthly Fee	Undiscounted ADI w/ AT&T Managed Router Monthly Fee	
20 Gbps	40 Gbps	\$20,103.65	NA	\$39,766.00	\$49,999.00	\$2.00
30 Gbps	40 Gbps	\$20,103.65	NA	\$49,237.00	\$67,242.00	\$2.00
40 Gbps	40 Gbps	\$20,103.65	NA	\$62,871.00	\$84,485.00	\$2.00
70 Gbps	100 Gbps	\$31,043.55	NA	\$84,800.00	\$112,799.00	\$1.35
100 Gbps	100 Gbps	\$31,043.55	NA	\$104,174.00	\$136,595.00	\$1.35
Discount:				83%	83%	83%

Table 6: Class Of Service Option - Flexible Bandwidth Billing Option - Monthly Fees

The Class of Service option is not available for ADI ports/access ordered with the ADI on Demand option.

Discount: 100%

Speed	Undiscounted ADI w/ or w/o Managed Router Monthly Service Fee*
9.01 to 10.0 Mbps	\$825.00
15.01 - 20.0 Mbps	\$1,325.00
45.01 – 155 Mbps	\$5,000.00
200 - 250 Mbps	\$5,400.00

*Applies to ADI Express Only and Charges waived for Sites with AT&T BVoIP Service

Table 7: Class Of Service Option - Installation Fees

Discount: 100%

Class of Service Undiscounted Installation Fee*	\$1,000.00
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*Charges waived for Sites with AT&T BVoIP Service

Section III: Additional Service Fees

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**AT&T DEDICATED INTERNET
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Moving Fee (during hours)	\$1,000 per location
Additional Moving Fee (outside standard operating hours – 8:00 a.m. to 5:00 p.m. Monday through Friday)	Additional \$500.00 per location

Section IV: AT&T Business in a Box®

AT&T Business in a Box® is not available for ADI ports/access ordered with the ADI on Demand option.

Discount: 100%

Option	Undiscounted Monthly Fee*
Base Unit NextGen	\$75.00
Base Unit 12 Port	\$75.00
8 Port Analog Module Add-On	\$40.00

* Pricing also applies to Service locations in Alaska

Discount: 0%

Per Site / Per Occurrence during Standard Business Hours (Monday- Friday, 8:00 am- 5:00 pm, local time)	Undiscounted Service Charge List Price*
Move, Addition, Change to Service	\$260.00
Delete Service	\$500.00

* Pricing also applies to Service locations in Alaska

Class Of Service Option - when ordered with AT&T BVoIP Services only

Discount: 100%

Class of Service Undiscounted Monthly Service Fee	\$225*
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*Pricing also applies to Service locations in Alaska

Section V: AT&T Cloud Web Security

No discounts apply

AT&T Cloud Web Security Service per port (10 users) Rate	\$30.00
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Section VI: AT&T Wi-Fi Enterprise

No discounts apply

AT&T Business Wi-Fi (ABW) per AP per month Rate	\$30.00
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Section VII: AT&T Distributed Denial of Service – Reactive Service

No discounts apply

Service Component (Service Level)	Monthly Recurring Charge Per Circuit
Reactive service supporting from 10Mbps up to but not including 100Mbps circuit	\$98.00
Reactive service supporting from 100Mbps up to 1Gbps circuit	\$301.00

Section VIII: AT&T Distributed Denial of Service – Mitigation Usage Charges

No discounts apply

Service Component	Usage Charge per Occurrence
Mitigation	\$497.00

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AT&T DEDICATED INTERNET PRICING SCHEDULE

Section IX: AT&T Premises Based Firewall Service – Small Business – Fortinet

No discounts apply

Service Component	Monthly Recurring Charge Per Seat
AT&T Premises-Based Firewall - Small Business - Essential	\$198.00
AT&T Premises-Based Firewall - Small Business - Standard	\$330.00

Section X: AT&T Collaborate
Table 1: AT&T Collaborate System License Fee

No Discounts apply

AT&T Collaborate Feature Name	Monthly Recurring Charge
	Per Seat
Basic Voice Seat	\$22.00
Enhanced Voice Feature Bundle	\$5.00
Unified Communication Bundle	\$8.00
Shared Workspace Bundle	\$8.00
	Per Unit
Contact Center Bundle (2 Supervisors and 10 Agents)	\$518.00
Auto Attendant	\$19.00
Receptionist Web Console	\$26.00
Pre-alerting Announcement	\$8.00
Contact Center Agent with Web Clients*	\$49.00
Contact Center Supervisor with Web Clients*	\$64.00
*Contact Center Agent with Web Clients and Contact Center Supervisor with Web Clients are add-on features. Customer must purchase Contact Center Bundle to purchase these features.	

Table 2: AT&T Collaborate Equipment Fee

No discounts apply

Type of Equipment	Non-Recurring Charges Per Device
EdgeMarc 3700 Intelligent Edge	\$195.00
Adtran NetVanta 1234 24-port	\$345.00
Adtran NetVanta 1238P 48-port	\$943.00
Polycom SoundStation IP 6000	\$669.00
Polycom SoundStation IP 7000	\$942.00
Polycom VVX 300	\$136.00
Polycom VVX 301	\$136.00
Polycom VVX 310	\$143.00
Polycom VVX 311	\$143.00
Polycom VVX 400	\$188.00
Polycom VVX 401	\$188.00
Polycom VVX 410	\$195.00
Polycom VVX 411	\$195.00
Polycom VVX 500	\$266.00
Polycom VVX 501	\$266.00

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**AT&T DEDICATED INTERNET
 PRICING SCHEDULE**

Polycom VVX 600	\$331.00
Polycom VVX 601	\$331.00
Polycom VVX Camera. For use with the VVX 500 and VVX 600	\$143.00
Polycom VVX Color Exp Module for VVX 300, 310, 400, 410, 500 and 600	\$253.50
Polycom RealPresence Trio 8800 IP conf. phone w built-in Wi-Fi	\$1,040.00
Yealink-W56P (Cordless)	\$130.00
Yealink-W56H (Cordless)	\$84.00
Yealink-T40P (Entry level)	\$97.00
Yealink-T46G (Mid-level)	\$182.00
Yealink EXP40 (Expansion accessory)	\$110.00

Table 3: AT&T Collaborate Installation Fee

No discounts apply

Non-Recurring Billing Element	Non-Recurring Charge Per Device
Equipment Installation and Shipping	\$151.00

RESOLUTION NO. 1108 -19

**A RESOLUTION AUTHORIZING EXECUTION OF
AN AGREEMENT WITH AT&T FOR FIBER INTERNET SERVICE**

WHEREAS, the Village of Itasca utilizes a computer network requiring reliable and fast internet service; and,

WHEREAS, the Village of Itasca desires to contract with AT&T to provide fiber internet service.

NOW, THEREFORE, BE IT RESOLVED by the Village President and the Board of Trustees of the Village of Itasca, DuPage County, Illinois, as follows:

SECTION ONE: The corporate authorities of the Village of Itasca hereby approve a contract with AT&T to provide fiber internet service to the Village.

SECTION TWO: The Village Administrator, or her designee, is hereby authorized to sign and execute all necessary documents involving contracting with AT&T for fiber internet service.

SECTION THREE: SEVERABILITY. If any section, paragraph, or provision of this Resolution shall be held to be invalid or unenforceable for any reason, the invalidity or unenforceability of such section, paragraph, or provision shall not affect any of the remaining provisions of this Resolution.

SECTION FOUR: REPEAL OF PRIOR RESOLUTIONS. All prior Resolutions and Ordinances in conflict or inconsistent herewith are hereby expressly repealed only to the extent of such conflict or inconsistency.

SECTION FIVE: EFFECTIVE DATE. This Resolution shall be in effect immediately from and after its passage and approval.

AYES: _____

NAYES: _____

ABSENT: _____

ABSTAIN: _____

APPROVED and ADOPTED by the Village President and Board of Trustees of the Village of Itasca this _____ day of April, 2019.

APPROVED:

Village President Jeffery J. Pruyn

ATTEST:

Village Clerk Jody Conidi